

Real Estate Bullets #4:

Current State of Housing

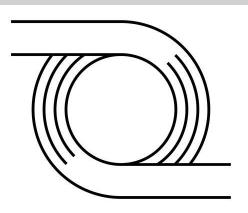
Robert Reffkin, Compass CEO, sat down with CNBC's "Squak on the Street" to discuss the current state of housing. Please enjoy our "bullets" from the discussion.

<u>CNBC - Robert Reffkin, Compass CEO:</u>

- 7% Mortgage Rates are now the **new normal**
- Huge unlock of housing inventory would occur if rates fell to 5%
- Nearly 40% of buyers are *all cash*
- People that are moving are <u>renting</u> their current homes instead of <u>selling</u>
- Every month this year showed **higher housing prices** than the month before
- Largest number of housing starts since 2016

Video Link

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